

FAME

Pilot 4: Grants Awarded – The EU Funds Application Process Made Easy

Partners Involved

Inneurope

Innovation hub and EU funding consultancy focused on supporting and connecting actors with funding, training, and access to the European innovation ecosystem.

WE—GRANT

Leading platform that matches users with funding opportunities for their innovative projects and business needs.

Grants Awarded streamlines access to public funding by transforming fragmented grant-award data into **actionable financial leads** that help banks proactively offer guarantees, co-financing and pre-financing to companies—especially SMEs—**speeding up their ability to obtain complementary financial products needed to receive and execute public aid.**

The pilot connects to official award databases, uses AI/ML to interpret grant conditions, enriches them with programme rules and funding logic, and creates ready-to-use datasets and insight reports for financial institutions.

Key Benefits

Enables banks to **anticipate SME financing needs** immediately after grant award and before clients request support.

Speeds up the process for **SMEs to access guarantees, pre-financing and co-financing**, allowing them to start funded projects faster.

Delivers **validated, low-risk commercial leads**, since all projects have already been assessed and approved by public authorities.

Provides **ready-made insight reports** with recommended products, financing amounts, next steps and communication templates for account managers.

Creates a **recurring, monetisable data asset** aligned with funding cycles, discoverable and downloadable through the FAME Marketplace.

User Groups

Commercial banks & credit institutions: To identify and act on financing gaps (guarantees, loans, pre-financing) of validated grant beneficiaries.

Guarantee institutions & specialised lenders: To target companies requiring collateral to unlock public aid payments.

SMEs receiving public funding: Indirect beneficiaries through faster access to complementary financing.

Public funding consultants & intermediaries: To enhance advisory services with data-driven financing options.

FAME ecosystem data users: To leverage a structured dataset of awarded beneficiaries for further analytics or service development.

FAME Technologies Being Used



FAME Catalogue of AI/ML Techniques to extract information and enrich the dataset



FAME Federated Data Marketplace to monetise and commercialise the datasets

Main Data Assets Created

Enriched dataset of beneficiaries of public funds
(sector, grant amount, duration, pre-financing needs, co-funding needs, guarantee requirements).

How It Can Be Used

Banks and financial institutions can **download the dataset directly from the Marketplace (CSV or API)** to instantly identify companies that:

- Have been awarded public funding.
- Require a guarantee, pre-financing or co-financing.
- Have clear, quantified financing gaps and validated project plans.

The enriched information helps account managers:

- Prioritise high-quality prospects.
- Offer the right financial products at the right time.
- Accelerate SME access to funds.



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